

## **Contents**



PAGE 3
EISS in 2018/19

AGE

Welcome to the EISS 2019 Annual Report

PAGE 5

Board Members as at 30 June 2019

PAGE 7

Report from the Chairman and CEO

PAGE 8

EISS Trustee Office

PAGE 9

Managing your super

10

Your Scheme

PAGE 12

Investments

16

Year in review

PAGE 21

Scheme Governance

<sup>PAGE</sup> 22

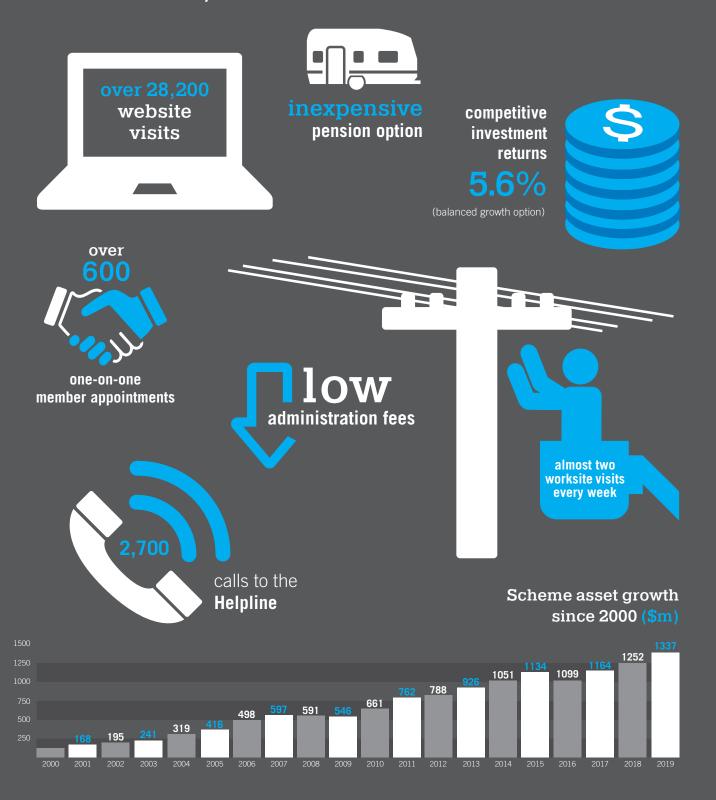
Strategic Action Plan 2019

**23** 

Further Information

PAGE 25
Financial Details

# EISS in 2018/19



# Welcome to the EISS 2019 Annual Report

The Electricity Industry Superannuation Scheme (EISS) is the super fund for people who supply electricity to South Australia.

Members of EISS continue to receive generous benefits such as:

- Defined Benefit members have benefits linked to their salary, and are protected against poor investment returns.
- Accumulation members have their administration fees paid by their employer, and have a choice of insurance benefits and investment options.
- All members have access to personalised service from the to professional financial planning advice, worksite visits, increase their super.

work in the interests of members (within the rules of the EISS). Board and the office staff later in the report.

There are many organisations who work with the EISS to help accountants, doctors, insurers and financial planners.





#### **CONTACT US**









Phone 1300 307 844

#### Fax

(08) 8224 6499

#### Email

inquiries@electricsuper.com.au

#### Web

www.electricsuper.com.au

#### Trustee Office

Level 7, 70 Pirie St Adelaide SA 5000

#### Postal Address

GPO Box 4303. Melbourne VIC 3001

Please note that the EISS Trustee Office is unattended at times. If you wish to first as we may be able to answer your convenient time. We can also organise



'MERCER' is a registered trademark of Mercer (Australia) Pty Ltd ABN 32 005 315 917. Copyright 2016 Mercer LLC. All rights reserved.

## Board Members as at 30 June 2019

#### **CHAIRMAN**



PETER SIEBELS
Investment Committee
Corporate Governance Committee
Nominations Committee

#### **Board changes**

The year has seen some change at the Board level, with John Adley stepping back from his role as a Board member and Chairman of our Nominations Committee. His replacement appointee is Ben Jewell. John will remain as an alternate for Ben. We would like to thank John for his commitment to the Board and look forward to his ongoing support as an alternate.

Darryl Anthony, Kylie Johnson, Patrick Makinson and Paul Wight were all recently re-appointed by their respective employers to fulfil another term as Board members.

#### APPOINTED BY THE EMPLOYERS



PATRICK MAKINSON
Investment Committee (Chair)



**DAMIEN RICE**Corporate Governance Committee



PAUL WIGHT
Corporate Governance Committee



KYLIE JOHNSON
Nominations Committee (Chair)

#### **ELECTED BY MEMBERS**



MARK VINCENT
Corporate Governance Committee (Chair)



JANETTE BETTCHER
Investment Committee

#### APPOINTED BY UNIONS SA



BEN JEWELL
Nominations Committee



DARRYL ANTHONY
Investment Committee

#### **Investment Committee**

The Investment Committee oversees the Scheme's investments, including the asset allocation and individual investment managers. The Committee provides advice to the Board on any changes that it considers necessary.

#### **Corporate Governance Committee**

This committee makes sure we have all the right controls and procedures in place, as well as reviewing the Scheme's compliance with all regulations.

#### **Nominations Committee**

The Nominations Committee is responsible for ensuring the Board has an effective skill set and composition to adequately discharge its responsibilities and duties.

#### Board member terms and conditions

Board members are appointed or elected for a term of three years, or in the case of casual vacancies, for the balance of the term of their predecessor.

Under the terms of the EISS trust deed and rules, no Board member is remunerated, other than the Independent Chairman. All expenses associated with their work for the Scheme are reimbursed, including travel and accommodation.

#### Chairman's remuneration

The Chairman's remuneration is set by the Board in accordance with the Scheme's Trust Deed following appropriate advice and consultation. The Chairman receives no incentives or bonuses, but is entitled to claim for expenses incurred in the course of his work for the Scheme.

#### **Performance Reviews**

#### The Board undertakes a performance review every year.

The process involves each Board member completing two questionnaires of open questions. The questionnaires consider the Board's performance as a whole, and the individual Board member's view of their own performance.

The CEO and Deputy CEO also fill out the same questionnaire on their view of the Chairman's performance.

The answers are reviewed by the Chairman, who then discusses the results with each Board member. In the case of the Chairman, his review is carried out by the Nominations Committee.

All EISS staff are subject to regular performance reviews.

#### **Training**

All Board members and staff undertake training to improve their knowledge and skills in areas that will be of benefit to the Scheme. The cost of this training is met by the Scheme.

Some examples of the training that has been taken are:

- Attending the national conference of the Association of Superannuation Funds of Australia (ASFA)
- ASFA workshops and events
- A one day course on the duties and responsibilities of super fund trustees
- The Company Directors' Course run by the Australian Institute of Company Directors
- One day conferences on investments, superannuation issues and Public Sector superannuation funds

#### **Board Meeting Attendance**

BOARD MEMBER	APPOINTED BY	CURRENT TERM OF APPOINTMENT	MEETINGS AT	TENDED
			BOARD	COMMITTEE
JEWELL, Ben	SA Unions	1 December 2017 - 31 March 2020	3 out of 3	1 out of 1
Alternate: ADLEY, John	SA Unions	1 December 2017 - 31 March 2020	1 out of 3	2 out of 2
ANTHONY, Darryl	SA Unions	30 November 2017 - 31 March 2019	5 out of 5	7 out of 8
BETTCHER, Janette	Member	1 December 2005 - 31 March 2020	4 out of 5	7 out of 8
JOHNSON, Kylie	Employer	31 March 2019 - 31 March 2022	4 out of 5	4 out of 4
Alternate: PERRIAM, Ann	Employer	31 March 2019 - 31 March 2022	1 out of 1	-
MAKINSON, Patrick	Employer	31 March 2019 - 31 March 2022	4 out of 5	8 out of 8
RICE, Damien	Employer	30 November 2018 - 31 March 2021	5 out of 5	4 out of 4
SIEBELS, Peter	Board	21 March 2015 - 31 March 2021	5 out of 5	15 out of 15
VINCENT, Mark	Member	1 December 2011 - 31 March 2020	5 out of 5	4 out of 4
WIGHT Paul	Employer	30 June 2019 - 31 March 2021	5 out of 5	4 out of 4

## Report from the Chairman and CEO

#### PETER SIEBELS & NIC SZUSTER

The Board and staff of the Electricity Industry Superannuation Scheme (EISS) have again worked diligently to keep our members informed and their superannuation balances growing. We'd like to thank everybody involved for their efforts. Without this our members would not receive the excellent support that they experience.

#### **Investment markets**

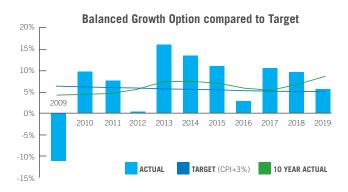
Over the last year we have seen increased volatility in investment markets both in Australia and overseas. We remain cautious in our outlook for future investment performance with most asset classes looking fully priced. As such, we have maintained a higher cash allocation to be deployed when opportunities arise. During the year we have taken up some opportunities to increase our diversification in the Scheme such a US property investment with Kayne Anderson and an Adelaide based high concentration Australian equity investment with Lanyon.

Superannuation is a long-term investment and should not be solely focussed on short term performance. Some investment managers will perform poorly compared to other investment managers from time to time but our judgement of their performance has regard to their long term contribution and ensuring that they remain true to style. The chart below shows the movement in the Australian All Ordinaries index over the year to 30 June 2019. This highlights the sharp movements in investment markets over short periods and why we remain focussed on delivering strong long-term investment performance.



Included in this report the Board's investment adviser (JANA), has provided their view of the year's financial markets. The key message continues that in these uncertain times it is imperative that we maintain a well-diversified portfolio, something your Board is very cognisant of.

It is pleasing to report that our Balanced Growth option, which most members are in, has achieved its target of inflation (CPI) plus 3% over 10 years. The following chart shows our investment performance compared to our target of CPI plus 3% over rolling 10 year periods.



#### **Member Services**

Our current Strategic Plan is almost entirely focussed on our service to members. EISS staff have the experience and expertise to provide our members with the information required to maximise their superannuation and to explain the options available to them at retirement. The program of increasing the number of face to face member meetings continues and the Scheme conducted 633 member meetings this year. These meetings have been primarily workplace visits and we are very appreciative of the support from our employer sponsors in allowing members to receive this service during worktime at their workplace.

In addition, April saw the launch of our new website making it even easier for our members to stay informed. Our new internet address is www.electricsuper.com.au.

#### **Personal Deductible Contributions**

Members can now claim a tax deduction for Personal Contributions. This creates opportunities for our self-employed members looking to make tax-effective contributions to super, or for members who have not reached the \$25,000 non-concessional cap and are looking to top up to utilise the available limit. Claims can be made for the financial year 2018-2019.

#### **Change of Office address**

The Trustee Office has moved from Level 1 to Level 7, 70 Pirie Street Adelaide. Members are encouraged to make an appointment to meet our staff at our new offices to discuss their superannuation arrangements.

## **EISS Trustee Office**





Chief Executive Officer



MARK ELLIOTT Deputy Chief Executive Officer



LYNDALL CARPENTER Operations Manager



**KAREN DAVEY** Project Officer

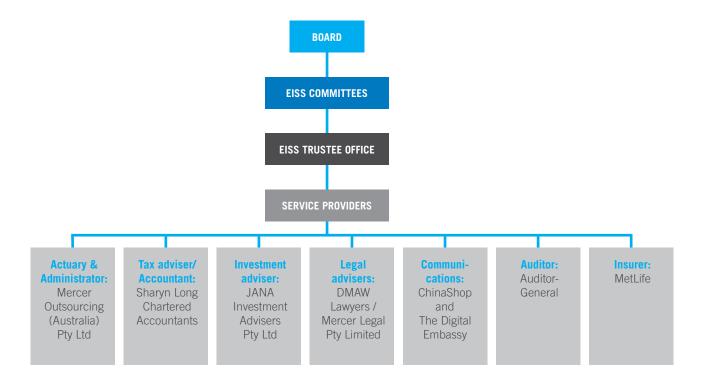


**MELANIE MUSTON** Member Services Officer

Scheme staff answer queries, run site visits, manage insurance claims, provide advice to the Board, and oversee all of the work involved in day-to-day running of the scheme.

## **Service Providers**

The Scheme outsources various operational roles to experienced external service providers. The Board monitors all service providers carefully, and regularly reviews their performance. The following companies provide help and advice to the Board.



# Managing your super

#### Update your beneficiaries

A beneficiary is a person that you want to receive your superannuation benefits upon your death. If you are a member of Division 3 (Pension Scheme), the Scheme Rules specify how your pension will be paid upon death, however you are able to nominate a beneficiary for any additional lump sum benefits. For other Divisions, members may nominate who they wish to receive their entire benefit by completing a 'Death Benefit Nomination Form' and sending it to EISS. If you die and have not given the Board a completed Death Benefit Nomination Form (or if your nomination expires or is invalid) the Board will decide which one (or more) of your spouse, children, relatives, other dependants or your estate your benefit will be paid to.

The details of your current nomination are shown on your website record, and also on your annual statement. We will send you a renewal form every three years, but please review your nomination regularly. Should your personal circumstances change, please update your beneficiary details as soon as possible.

#### Combine your super, pay lower fees

Consolidating your super means that you pay lower administration fees and have more control over your savings. If you have super elsewhere and would like to roll it over into EISS, you can start a rollover request online or give our Helpline a call on 1300 307 844 and they can send you a form to fill in. We then contact your previous fund and organise the transfer.

If you think you may have lost or unclaimed super, you can check online via a MyGov account at www.mygov.au.

#### Setting up a retirement income stream

If you are over the government's preservation age (which depends on your date of birth), you may be able to use your EISS benefits to set up a regular income stream (either while you are still working, or after you retire). There is a minimum investment amount, and you must withdraw a certain amount in payments each year. The investment options are similar to those for current EISS members, with very competitive administration and investment fees. As always, when dealing with financial matters, we recommend that you obtain advice from a licensed financial advisor. For further information on the EISS income stream product, please call our Helpline on 1300 307 844 or visit the website.

# Limits on pre-tax (concessional) contributions

From 1 July 2017, the cap for pre-tax (concessional) contributions is \$25,000 for all members. Concessional

contributions include your own salary sacrifice contributions as well as any contributions from your employer. If you would like more details on how these limits might affect you, please call our Helpline on 1300 307 844.

#### Financial advice

Advice on simple matters (like contributions, investments or insurance) is available over the phone from the Helpline on 1300 307 844 at no cost to you. However, for complicated matters, we recommend you meet with a financial planner to discuss your overall financial circumstances, including planning for retirement, super, tax advice, Centrelink benefits and other investments.

We can refer you to Mercer Financial Advice who have experience with helping Scheme members and understand the Scheme's benefits.

If you already have a financial adviser, we are happy to work with you and them to make sure you get the most out of your super. The first appointment with any advisor is normally free of charge. For more information, please call 1300 307 844.

#### Stay in EISS after you leave your employer

If you leave your employer, you can choose to leave your super in the retained section of the Accumulation Scheme (Division 5). Retained Division 5 of EISS still provides you with the benefits of:

- access to affordable account based pensions
- the same range of investment options
- no administration fees on your account before retirement
- making after tax contributions
- contributions from your new employer car be paid into your retained account
- unitised insurance cover for death, TPD and disability income
- transferring amounts in from other superannuation funds
- continuing your relationship with EISS, a trusted partner
  of the electricity supply industry in South Australia who is
  committed to the retirement futures of all of its members

For more information, visit the website or contact the Helpline on 1300 307 844.

#### Are your contact details up to date?

So that you receive all of your super information, please check that the Scheme has your correct contact details (including your email address and mobile phone number). We can then get information to you quickly, and be as environmentally friendly as possible. Update your details online via the Scheme website or call 1300 307 844.



## Your Scheme

#### **Membership Statistics**

DIVISION	2	3	4	5	RETAINED	TOTAL
Members at 30 June 2018	448	69	49	1733	713	3012
Entrants during the year				217	213	430
Exits during the year	30	16	8	196	140	390
Members at 30 June 2019	418	53	41	1754	786	3052

The EISS also paid pensions to 454 members, who have retired and are receiving a regular income from the Scheme.

#### **Contributions**

The EISS receives contributions from members (from both after tax salary and by salary sacrifice) and from employers. The total contributions received during the 2018/19 year were:

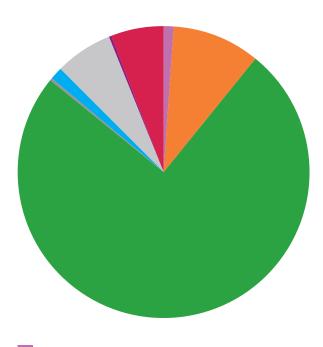
Employer	\$25.3m
Salary Sacrifice Member	\$9.7m
Post tax member	\$4.3m
TOTAL	\$39.3m

The employers are paying all the contributions that the Board asks for. The Board has to aim to have enough money in the EISS to pay all benefits. This money is invested separately to the employers, and is held by the Board to pay for your retirement.

There was also \$15m rolled into the Scheme from other super funds. You can save money by combining your super, especially as you pay very little in administration fees in EISS.

#### **Participating Employers**

The participating employers and the numbers of employee members (including retained members\*) in the Scheme as at 30 June 2019 are as follows:





ElectraNet Pty Ltd - 295 members

Utilities Management Pty Ltd (SA Power Networks)

- 2291 members

**Engie Group** - 6 members

SA Government - 44 members

Alinta Servco Pty Ltd / Flinders Power - 195 members

EnergyAustralia Services Pty Ltd - 2 members

AGL Torrens Island Pty Ltd - 178 members

#### **Benefits**

The Scheme also paid out a lot of benefits during the year, both as lump sums and pensions.

The amounts were:

Lump sum benefits	\$25.8m
Disability pensions	\$0.2m
Retirement pensions	\$24.0m
TOTAL	\$50.0m

By way of comparison, during the 2017/18 year, benefits totalling \$45.5m were paid.

#### **Member Queries**

Phone queries from members are handled by the Helpline (run by our administrator), and the Trustee Office.

The Helpline can assist you on all matters, as well as provide financial advice on simple matters over the phone. They have access to the EISS administration data and can resolve most questions very quickly. The Helpline takes about 80% of all queries, and answers 90% of them on the spot.

They will get help from the EISS Trustee Office or the administrators (who know the EISS very well) if need be. However, if you want to talk to Nic, Mark, Lyndall, Melanie or Karen please ask.

You are also welcome to send us an email at **inquiries@electricsuper.com.au.** We will try to answer it within two days, though we may need more time if it is a complicated question.

Over the year, the Helpline received over 2,700 queries.

This means that, on average, almost every EISS member (or their financial adviser) rang, or emailed, or wrote in about their super. This doesn't include:

- contribution updates
- · benefit payments
- outgoing calls made and letters and emails written
- calls and emails direct to the Trustee Office

<sup>\*</sup>Retained members have left the service of a Participating Employer, but kept their super in the Scheme.

## **Investments**

#### **Summary**

The Board aims to get the best return that it can, within its agreed risk appetite.

The Board sets investment objectives and a strategy with a long-term view in mind. This strategy involves using 'growth' assets like shares and property as well as 'defensive' assets such as fixed interest and cash. The value of investments can move up and down with investment markets. We try to reduce the movements as much as we can, but we can and do get negative returns sometimes.

The Board selects professional fund managers to invest the assets of the Scheme. Each manager is a specialist in the relevant investment sectors, for example Australian shares, and is selected after taking into account advice received from the Scheme's investment adviser.

For 2018/19, after fees and tax the default balanced growth option earned 5.6%, which was a reasonable result given the volatility in investment markets during the year.

#### **Investment Philosophy**

#### **Background**

It is ultimately the Board's responsibility to make all decisions relating to the investments of the scheme. The Scheme has a mix of defined benefit and accumulation liabilities.

For accumulation liabilities, the investment risk is carried by the member. This means that if investment returns are poor, the member's balance is directly affected. The Scheme provides a mix of investment options to allow members to choose the risk profile that best suits their circumstances.

However, for defined benefit liabilities, the investment risk is carried by the employers. If returns are poor, then the employers have to contribute more to pay for the benefits. The Board has sought the employers' views on the investment risk profile for the assets backing the defined benefit liabilities and will seek reaffirmation of employer views every five years.

The pre-privatisation divisions of the Scheme provide a mixture of defined and accumulation benefits, hence the investment risk is shared between the employer and the member.

Currently the majority of the liabilities are defined benefit. The sections of the Scheme providing defined benefits are closed to new members, and hence the time frame over which these benefits will be paid is shortening.

#### **Board philosophy - Default and Defined Benefit Investment Pool**

In light of its role as custodian for assets supporting benefits for members, the Board considers it appropriate to take an approach to investing the scheme's assets aimed at lowering investment volatility while maintaining an exposure to growth assets.

The Board will diversify investments, both across asset classes and managers, within any constraints imposed by the asset size of the Scheme.

#### **Manager Configuration**

The Board has no deliberate bias towards any style of investment management, but will select managers on their perceived ability to add investment value. Manager configuration is determined within, rather than across asset classes, having regard to:

- any decision reached on active vs passive management
- the merits of using a particular manager
- the need for adequate manager diversification
- the managers' particular skills in the asset class in question
- the ability to monitor managers effectively and efficiently

#### **Use of derivatives**

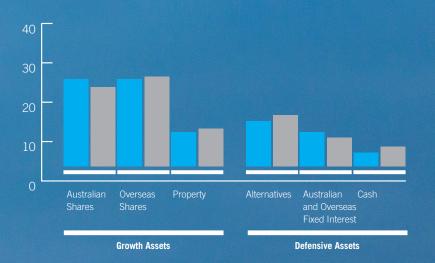
The Board uses foreign exchange instruments to manage the risk of fluctuations in the Australian dollar for the scheme's overseas investments. In addition, investment managers employed by the scheme are permitted to use futures, options and other derivative instruments in accordance with their particular Risk Management Statements. The Board expects that over the longer term the use of these instruments will enhance the returns and/or reduce the risk of the Scheme.

#### **Use of gearing**

The Board may invest in funds that use gearing and leverage where appropriate.

#### **Asset Allocation - Balanced Growth**

The asset allocations for the Balanced Growth option (which is also where the assets supporting the defined benefits are invested) at 30 June 2019 were:



There were no changes to the Tactical Asset Allocation during the year. The view of the Scheme's Investment Committee and Consultant (JANA) was that the investment portfolio was sufficiently diversified for the current investment environment.

During the year the Scheme invested in a new Australian Equity manager, Lanyon and into a new Private Equity Fund managed by HarbourVest. This was done to maintain exposure to the Alternatives asset class as the Scheme's existing Private Equity investments are beginning to pay distributions back to the Scheme which reduces the weighting to the asset class.

BENCHMARK (%) (where we aim to be)

ASSET ALLOCATION at 30 June 2019 (%)



#### **Investment Managers**

EISS uses Australian and international investment managers. Each investment manager is responsible for a specified amount of the Scheme's assets. They are managed in accordance with a mandate as agreed between the manager and the Trustee in consultation with the Scheme's asset consultant.

The EISS has no direct investments with related parties.

The Board monitors the performance of each investment manager closely throughout the year and compares it with industry benchmarks.

Selection of fund managers is a responsibility of the Board, with assistance from the Investment Committee and the Scheme's asset consultant. The Investment Committee meets with each fund manager at least once every 2 years to review the investment and to keep updated on market conditions.

The adjacent table provides a breakdown of EISS total investments by investment manager. The amount shown is the percentage of total Scheme assets invested with each manager at 30 June.

	2019	2018
AUSTRALIAN SHARES		
Cooper Investors	7.6%	8.6%
Solaris	5.2%	5.1%
Perpetual	4.5%	3.4%
Tribeca Investment Partners	2.5%	2.6%
Yarra Aust Equities (ex Goldman Sachs)	2.0%	4.3%
Lanyon Asset Management	1.5%	-
OVERSEAS SHARES		
JANA	26.5%	23.5%
Cooper Investors	-	1.5%
Macquarie	-	1.2%
State Street	0.1%	-0.1%
DIRECT PROPERTY		
Dexus	6.9%	6.9%
AMP	3.3%	3.4%
Lend Lease	2.6%	2.8%
ALTERNATIVES		
Bentham	4.9%	5.0%
Blackrock	2.5%	2.6%
Capital Fund Management	1.9%	2.0%
Morrison & Co UTA (ex Hastings)	1.9%	2.0%
Harbourvest	1.5%	1.0%
Partners Group	1.3%	1.8%
Macquarie	1.2%	1.0%
LGT	1.1%	1.2%
AUSTRALIAN & OVERSEAS BONDS		
IFM	3.3%	3.4%
JANA	2.8%	2.7%
PIMCO	2.4%	2.5%
Insight	2.2%	2.3%
CASH		
Henderson (ex Perennial)	6.7%	5.4%
Term Deposits	3.1%	3.2%
Macquarie	0.6%	0.7%

#### Recent Investment Returns - Balanced Growth vs Inflation

The returns from the Scheme over the longer term of 5 and 10 years are looking very good compared to inflation.

YEAR	14/15	15/16	16/17	17/18	18/19	OVER LAST 5 YRS	OVER LAST 10 yrs
EISS Balanced Growth option (after tax)	10.6%	2.6%	10.6%	9.6%	5.6%	7.8%	8.6%
Inflation	1.2%	0.7%	1.6%	2.7%	1.4%	1.5%	2.1%

The investment earnings that are allocated to your account will depend on the division of the Scheme that you are in, which account you are looking at and in some cases, when you joined the Scheme. This is because each division has different rules about what is deducted from the declared rates in terms of administration fees and tax. The declared rates that apply to you are shown on your statement.

#### **Investment Objectives - Balanced Growth**

The investment strategy has two objectives against which the Balanced Growth Portfolio's investment performance is measured. The objectives and the results for 2018/19 are as follows:

OBJECTIVE		BALANCED GROWTH PORTFOLIO RETURN	OBJECTIVE RETURN	
1	Exceed the Consumer Price Index by 3% pa over rolling 10-year periods.	8.5% pa	5.0% pa	Met
2	Exceed median return in the Super ratings survey over rolling 10-year periods.	8.5% pa	8.5% pa	Met

The following table shows when the investment objectives have been met.

YEAR	OBJECTIVE 1	OBJECTIVE 2
12/13	X	✓
13/14	<b>✓</b>	✓
14/15	<b>✓</b>	✓
15/16	<b>✓</b>	✓
16/17	<b>✓</b>	✓
17/18	<b>✓</b>	✓
18/19	<b>✓</b>	✓

The EISS met both of its objectives in the period to 30 June 2019.

## Year in Review

# Monetary Policy and Geopolitical Tensions

The financial year started strongly, as most equity markets posted positive September 2018 quarter returns, primarily driven by continued robust economic growth emanating from the US. This was despite growing US-China trade tensions, with the Trump Administration's 10% tariff on a further US\$200bn worth of Chinese imports coming into effect at the end of the September 2018. China's Finance Ministry announced retaliatory tariffs on \$60bn of US imports, ranging from liquefied natural gas, to agricultural and energy products. Meanwhile the sustained economic strength in the US provided sufficient support for the Federal Reserve (Fed) to raise rates for a third time in 2018, as it moved closer to normalising its monetary policy.

However, the positive sentiment receded in the December 2018 quarter, with markets experiencing sharp declines, particularly over the month of December. This was largely attributable to market concerns over rising US interest rates, potentially unnecessarily slowing growth, and global trade tensions. This risk-off sentiment was also reflected in lower bond yields, as investors sought defensive assets.

Following the weak December quarter, global risk asset rebounded strongly in the first quarter of 2019, with the turnaround largely due to the Fed reversing its policy bias in favour of a more accommodative (i.e. dovish) monetary policy, which was complemented by similar moves by other central banks. Elsewhere, uncertainty surrounding Brexit remained a heightened risk, however, the delay of Brexit beyond March to October 2019 provided some respite for the UK equity market. Volatility returned briefly in May 2019 as the US increased the tariff rate from 10% to 25% and China retaliated by increasing from 5-10% to 5-25%. However, markets reacted favourably in late June to news out of the G20 Summit that trade talks were set to resume after a six-week stalemate.

In Australia, economic growth slowed further to a meagre 1.8% in the year through to March 2019; the slowest growth recorded since the GFC. Amid the softening economic conditions, the Reserve Bank of Australia (RBA) ended a 34-month pause to cut the official cash rate by 0.25% to a historic low of 1.25% in June 2019. This was done in a bid to combat weakening employment, wages and inflation. RBA governor Philip Lowe also signalled that the door would be open to further rate cuts if needed, which the RBA acted on in early July, further cutting the cash rate to 1.00%.

#### Global equities

Global equities, as represented by the MSCI World ex-Australia Index, rose 6.8% on a hedged basis (in AUD). Unhedged returns were greater (12.6%) due to a depreciation in the Australian dollar over the year. Emerging markets underperformed developed markets, with the MSCI Emerging Markets Index rising 7.0% (unhedged) for the year.

#### **Australian equities**

The S&P/ASX300 Index rose 11.4% over the financial year, with a significant recovery in 2019, boosted by the surprise Coalition victory in May, which more than offset the volatility during December 2018 quarter in which the Australian market fell -8.4%. The Royal Commission into Misconduct in the Banking, Superannuation and Financial Services Industry began in March 2018, with the final report released in February 2019. Negative sentiment weighted on financials, particularly big banks, throughout this period. However, banks experienced a relief rally in the wake of the final report which was light on specific recommendations for the banks' core business structures. Overall the S&P/ASX300 Financials rose 8.2% over the year, underperforming the broader market.

There were pronounced differences in industry sector performance over the year. The Telecommunication sector, composed mostly of Telstra, rose 39.0%. In contrast, Energy (-6.1%) was the worst performing sector, as oil prices fell over the course of the year

#### **Property**

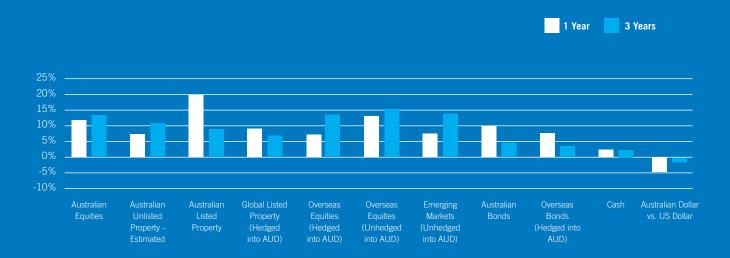
In the Property sector, listed Australian Real Estate Investment Trusts (AREITs) rose 19.4% over the year. Australian unlisted property underperformed the listed sector to generate a 6.8% return over the financial year.

#### **Fixed Interest**

In contrast to last year, bond markets performed relatively strongly as yields reversed course and begun trending downwards, particularly over the latter half of the year. Australian bonds (9.6%) outperformed Global (7.2%, hedged), due to comparatively greater yield decreases in Australia. Over the year, Australian 10-year bond yields decreased from 2.64% to 1.32%, compared to US 10 years which fell from 2.85% to 2.00%. Notably, the spread between US and Australian 10-year bonds remained negative and widened further over the year.

### Market performance - 30 June 2019

	1 YEAR	3 YEARS
Australian Equities	11.4%	12.8%
Australian Unlisted Property - Estimated	6.8%	10.3%
Australian Listed Property	19.4%	8.4%
Global Listed Property (Hedged into AUD)	8.7%	6.4%
Overseas Equities (Hedged into AUD)	6.8%	13.2%
Overseas Equities (Unhedged into AUD)	12.6%	14.7%
Emerging Markets (Unhedged into AUD)	7.0%	13.3%
Australian Bonds	9.6%	4.2%
Overseas Bonds (Hedged into AUD)	7.2%	3.1%
Cash	2.0%	1.9%
Australian Dollar vs. US Dollar	-5.0%	-2.0%



Source: JANA, FactSet, S&P, MSCI, Mercer, UBS, Barclays.

### **Investment Options**

The Scheme has four investment options that are available to members. Accumulation Scheme members can invest all of their balance in any one of these options (or a combination of the 4 options). Members in the defined benefit divisions can invest their additional voluntary contributions and roll-overs in any one of these options (or a combination of these options).

	Cash			Conservati	ve Growth		
VOLATILITY / RETURN		Very low volatility, lowest rate of growth in long term			Low volatility, expected stable but low returns		
RETURN PROFILE							
VOLATILITY SCALE	1 2 3	4 5 6 7		1 2 3 4	5 6 7		
MOST SUITED TO		seeking to mi It risk over the		Members who moderate retor medium to	urns over the		
INVESTMENT TIME FRAME	No minim	um		10 years			
LIKELIHOOD OF NEGATIVE RETURN	Not likely	Not likely to have a negative return			1 year in 20, returns not expected to show large swings		
DBJECTIVE		Match the Bloomberg Ausbond Bank Bill Index over rolling annual periods					
MANAGEMENT FEES* (AS AT 30 JUNE 2019)		0.06% (deducted from the returns credited to your account)			0.53% (deducted from the returns credited to your account)		
STRATEGY	/ interest in	Fully invested in short term fixed interest investments, and has a very conservative investment risk profile		Around 30% invested in growth investments, and hence has a moderately conservative investment risk profile		nas a ///	
*(Includes JANA and Board costs, plus	investment m	nanagement f	ees)				
ASSET ALLOCATION (AS AT 30 JUNE 2019)		Actual Allocation	Strategic Allocation		Actual Allocation	Strategic Allocation	
	Cash	100%	100%	Australian Shares	10%	10%	
				Overseas Shares	10%	10%	
				Property	//10%//	10%	
				Property  Alternatives	10% 15%	10% 10%	

## **Investment Options, continued**

	Balanced Growth (default option)			High Growt	h	
VOLATILITY / RETURN	High volatility	, medium gro	owth	Highest volati term returns	lity, expected	higher long
RÉTURN PROFILE						
VOLATILITY SCALE	1 2 3 4	5 6 7		1 2 3 4	567	
MOST SUITED TO	Members who term returns a variations in the	and can put	1 / / / 7 /	Members who in the long ter large variation	m and can p	ut up with
INVESTMENT TIME FRAME	10 years minimum			10 years (or more)		
LIKELIHOOD OF NEGATIVE RETURN	3-4 years in 20, returns may show large swings in the short term			4-5 years in 20, returns may show large swings in the short term		
OBJECTIVE	Exceed the consumer price index by 3% pa over 10 years, and to exceed the median rating in the Super Ratings Survey of Balanced Options over 10 years			Exceed the co		e index
MANAGEMENT FEES* (AS AT 30 JUNE 2019)	0.70% (deducted from the returns credited to your account)			0.71% (deduction of the credited to you		returns
STRATEGY	Around 70% invested in growth assets and hence has a moderately aggressive investment risk profile		Fully invested and has a ver risk profile			
*(Includes JANA and Board costs, plu	s investment m	anagement 1	fees)			
ASSET ALLOCATION (AS AT 30 JUNE 2019)		Actual Allocation	Strategic Allocation		Actual Allocation	Strategic Allocation
	Australian Shares	23.2%	25.5%	Australian Shares	36%	36%
	Overseas Shares	26.7%	25.5%	Overseas Shares	39%	39%
	Property	12.9%	13%	Property	15%	15%
	Alternatives	16.4%	16%	Alternatives	10%	10%
	Fixed Interest	10.8%	13%	Fixed Interest	<u> </u>	

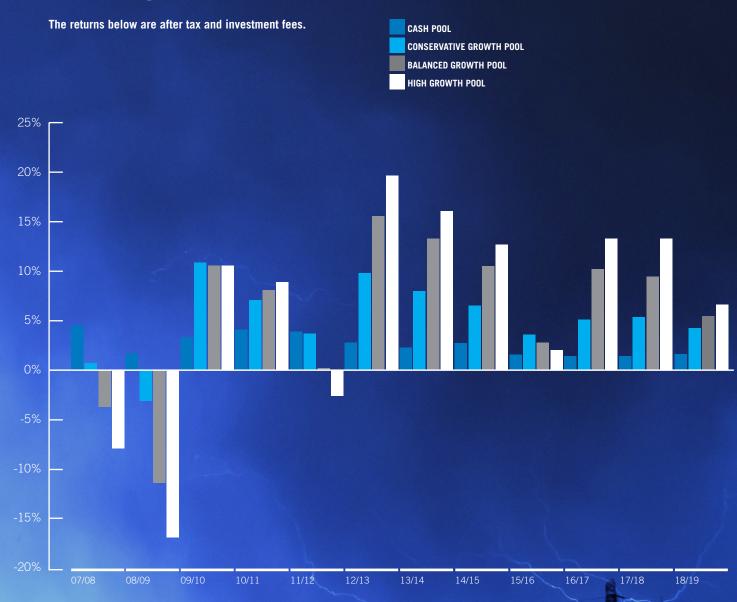
9.8%

7%//

Cash

Cash

### **Investment Option Performance**



## Scheme Governance

#### **Background**

The EISS is a superannuation scheme covering members employed in the electricity supply industry in South Australia. The EISS was created in 2000 following the privatisation of FTSA.

The EISS is established under the Electricity Corporations Act 1994, and is overseen by a Board made up of employer and union appointees, and member elected representatives. The Board is served by a Trustee Office.

Both defined and accumulation benefits are provided. The defined benefit sections are closed, with the accumulation section open to new members.

#### **Main Drivers**

#### What are the main factors that affect the work of the Board?

**Legal:** The Board is required to comply with the Act and the Rules of the EISS. This requires that the Board seeks employer consent for any rule change that increases employer liabilities, and seeks member consent before winding up the EISS.

**Fiduciary:** The Board has a fiduciary duty to members. This requires that any exercise of Board discretion be in the best interests of members. The Board is also required to act prudently when managing the Scheme.

**Demographics:** The majority of liabilities are defined benefit, and the average age of defined benefit members is over 50. Therefore a significant proportion of the EISS's liabilities is in respect of members who are approaching retirement over the next 5-10 years.

**Expectations of members:** The EISS operates within the Australian superannuation industry, and complies with industry norms as much as practicable. Pre-privatisation members were given a government promise that their superannuation would not be adversely affected by privatisation.

#### Compliance with Legislation

Since 1994 private sector superannuation schemes have been governed by the Superannuation Industry Supervision (SIS) legislation and are regulated by the Australian Prudential Regulation Authority (APRA). They also come under the Superannuation (Resolution of Complaints) Act which gives their members' access to the Superannuation Complaints Tribunal which has now been replaced by the Australian Financial Complaints Authority (AFCA).

The South Australian and Commonwealth Governments have a Heads of Government Agreement which enables certain public sector schemes to be exempt from the Commonwealth's Superannuation Industry (Supervision) Act 1993.

As a result of the Agreement, schemes established under the Electricity Corporations Act 1994 are, in terms of the Commonwealth legislation, exempt public sector schemes. Accordingly, the EISS is not regulated by APRA nor is it required to operate under SIS legislation.

In terms of the Agreement, the South Australian Government has made a commitment to ensure that the exempt public sector schemes conform to the principles of the Commonwealth's retirement income policy objectives.

The Electricity Industry Superannuation Board believes, to the best of its knowledge, that in respect of the year ended 30 June 2019 the EISS has conformed to these principles.

#### Compliance with the Scheme Rules

During the year ended 30 June 2019, the EISS Board has, to the best of its knowledge, met all of its commitments as required by the Rules governing the Scheme.

# Strategic Plan 2019

#### **VISION**

Excel as the trusted Super Scheme for our members

#### **MISSION**

Supporting our members to achieve their desired retirement outcomes

AREAS OF FOCUS	WHAT IT MEANS FOR YOU	KPIs
Members are well informed	You'll have lots of opportunity to find out about your super, and have your questions answered.  You'll understand what's needed to obtain your desired financial outcomes.	<ul> <li>All members will have an opportunity for a face to face meeting with Scheme staff at least once every three years</li> <li>All members will be contacted:</li> <li>Four months after joining the Scheme</li> <li>When they turn 50</li> <li>When a financial authority is received on their behalf</li> <li>All member queries will be responded to within 2 working days</li> </ul>
Investment returns	Returns on your super will be competitive.	The Balanced Growth option will return above the median balanced fund over rolling ten year periods
Competitive products and services	The EISS will be a good option for your super, both before and after retirement.	<ul> <li>Superratings benchmark report will return a Gold rating or higher</li> <li>Retiring members will choose to keep 75% of funds in the Scheme</li> </ul>
Maintaining scale	Your super won't be affected by the fund having to sell assets.  Administration and investment costs on your super will remain competitive.	<ul> <li>The Scheme will retain 75% by assets of DB members on retirement</li> <li>Funds under management will be maintained at \$1bn or higher</li> <li>Management Expense Ratio will remain below the industry average</li> </ul>
Governance	Your super will be in a fund that is well run. Risks will be well managed.	<ul> <li>Internal audit will return 'Substantially Effective' findings</li> <li>External audit will issue an unqualified audit report</li> <li>The Board will average 16 hours of relevant training per Board member per year</li> </ul>

### **Further Information**

#### What are the benefits?

Scheme members belong to one of four sub-Schemes.

#### Open to new members

#### The Accumulation Scheme (Division 5)

Provides benefits based on contributions plus investment earnings. Members can choose the level of their insurance cover.

#### **Closed sub-Schemes**

#### The Lump Sum Scheme (Division 2)

Provides lump sum benefits based on both investment earnings and salary levels.

#### The Pension Scheme (Division 3)

Provides lifetime pensions based on final salary and indexed with CPI. A lump sum may be paid on voluntary separation or retrenchment. Provident Account A (also part of Division 3) provides lump sum benefits based on investment earnings.

#### The RG Scheme (Division 4)

Provides lump sum benefits based on both investment earnings and salary levels.

#### **Account-based Pensions**

Lump sum benefits can be transferred to an account-based pension on retirement.

#### **Insurance Benefits**

All members (including retained members) are eligible for benefits on death or disability, that can help members or their dependants.

The Trustee Office can help if you have any questions. More information can be found in your member booklet.

#### How are the benefits paid for?

The money to pay for benefits comes from member contributions, employer contributions and investment earnings. Member contributions are set by the member according to their wishes.

Employer contributions by the Participating Employers are set by the Board after receiving advice on the amounts required to pay for the benefits. Employers are required to pay contributions under the Rules of the EISS. These contributions are monitored by an independent actuary who projects the likely benefit payments, salary growth and investment returns to estimate employer contributions, and reviews this annually or as required.

#### What do members contribute?

The level of member contributions is flexible. Generally, members can choose any multiple of 1.5% of salary.

Full benefits from Divisions 2, 3 and 4 are achieved by contributing, on average, the standard contribution rate. This is, generally, 6% of salary, but can be between 5% and 6% in Division 3. Any voluntary contributions (AVCs) are returned to you with interest in addition to the other benefits.

Division 5 members are not required to contribute, but may make contributions if they wish. Contributions are deducted from members' salaries each pay day.

The Scheme is also able to accept salary-sacrifice member contributions. These contributions are made from members' salaries before income tax is paid. However, not all employment arrangements allow salary-sacrifice - members need to check with their employer.

Contributions can also be made for a member's spouse, which may have tax advantages.

#### **Employer Funding**

Employers must fund their liabilities in advance. In particular, each employer must contribute:

- amounts sufficient to keep the part of the Scheme related to the employer fully funded;
- in respect of each Voluntary Separation Package (VSP) benefit paid to a Pension Scheme member, an amount equal to the difference between the level of that benefit and the actuarial reserve for that member.



The actuary has specified the levels of employer contributions and these have been duly paid by the private-sector employers. The total employer contributions paid in respect of 2018/19 was \$25.3m.

Separate accounts are operated for each of the employers.

#### What insurance does the Scheme have?

The Board takes out insurance against the death and invalidity of Scheme members to protect the Scheme against those risks. Also the Scheme pays for insurance to protect the Board and the Scheme against the financial effects of any "honest mistakes" that might occur in the running of the Scheme.

#### How is personal information handled?

The Scheme holds personal information about members, such as name, address, date of birth, salary and tax file number in order to provide member super benefits. Members should realise that this personal information may be disclosed, when necessary, to the Scheme Administrator and professional advisers, insurers, Government bodies, employers and other parties.

The Board has adopted a Privacy Policy that sets out in more detail the way members' personal information is handled. For a copy of the Privacy Policy please contact the Scheme's Privacy Officer on 1300 307 844 or email inquiries@electricsuper.com.au.

#### **Minimum Benefits**

All benefits paid from the Scheme are checked to make sure that they are at least equal to the minimum required under the Superannuation Guarantee legislation. Members received their mandatory 9.5% in 2018/19. However, this is a minimum, not in addition to other benefits. Generally the benefits in Division 2, 3 and 4 are worth a lot more than the minimum.

#### What information is available to members?

The first stop for information on the Scheme should be the website www.electricsuper.com.au. Current information available to members includes:

- Annual Member Statements
- Annual Reports to Members
- Member's Booklets.

Members are also entitled to access the Scheme Rules, financial statements, the auditor's reports, the actuary's reports and the investment policy statement. Information sheets and brochures are also available on a number of subjects.

The Board also issues newsletters to keep members up-to-date. If members would like to receive any of these documents, or need more information about the Scheme or benefits, please refer to the Scheme's website. If you can't find what you need there, please contact the Trustee Office.

#### How do you make a complaint?

#### Most queries and problems can be resolved over the phone.

We aim to get back to you within 2 working days (though it may be to ask for more time). We are happy to provide a written response if required via email or letter.

If you are not satisfied with the response to a query you have made to the Scheme, you may send a complaint (in writing) to:

The Complaints Officer
Electricity Industry Superannuation Scheme
PO Box 192
RUNDLE MALL SA 5000

The Board will examine all written complaints and make a decision within 90 days. Please be assured that all written complaints will be passed to the Board.

Complaints not dealt with to your satisfaction can be referred to the Australian Financial Complaints Authority (AFCA). AFCA is the government body created to resolve disputes in the superannuation industry, and can be contacted on 1800 931 678.

## **Financial Details**

### **Simplified Financial Report**

The table below shows a summary of the draft accounts for EISS which shows how the finances of the EISS have changed over the last two years. For more detailed information, please refer to the full financial statements for the Scheme which appear on the Scheme website.

	2018/19 (this year) \$m	<b>2017/18</b> (last year) \$m	
DURING THE YEAR, WHAT AMOUNTS DID WE RECEIVE?			
What investment return did we earn?	78.6	115.3	
What contributions were received?			
- From employers	18.5	23.7	
- From members by salary sacrifice	9.8	9.3	
- From members after tax	4.3	4.0	
What benefits were rolled in from other funds?	15.0	13.0	
What other income did we receive?	0.2	1.0	
TOTAL INCOME INTO THE SCHEME	126.4	166.3	

DURING THE YEAR, WHAT AMOUNTS WERE PAID OUT?		
What benefits were paid to members?	50.1	45.6
What did it cost to run the Scheme?	2.8	2.7
What were the insurance premiums for death and disability benefits?	1.1	1.0
What tax was paid on contributions and investment returns?	6.0	10.5
TOTAL AMOUNTS PAID FROM THE SCHEME	60.0	59.8

AT THE END OF THE YEAR		
How much money did the Scheme have?	1,337	1,270
What benefits did the Scheme owe to members if they had all left?	1,184	1,104

